# Washington University in St. Louis Olin Business School

## BSBA Degree Requirements 2026

BSBA students must earn a minimum of 120 units including 48 units of General Education coursework and 60 graded units of Professional Business coursework. All Olin professional core, major, and minor course requirements must be taken for a grade. If you substitute a non-Olin course for an Olin requirement, you must still earn 60 graded Olin units. 2.0 GPAs in both your overall and professional coursework are required. A student may take one pass/fail course per semester. Sept 2022

## **General Education Requirements (48 minimum units)**

A total of 9 units of distribution and/or advanced electives can be taken pass/fail. Taken pass/fail, this course(s) can only count towards one requirement as you cannot double count this course. Math 131, Math 132, Math 233 (if taken to fulfill Olin's calculus requirement), Writing I, and the Ethics/Values distributions must be taken for a grade.

Writing I,

Math 131 and/or Math 132

**Distribution Requirements:** 

Advanced 300-400 Electives:

Behavioral Analysis: (3 units) International Studies: (6 units) (12 Minimum Units) Ethics and Values:(3 units)Humanities:(3 units)Physical/Life Sciences:(3 units)

## Professional Requirements (42 minimum units)

MGT 100 Individual in a Managerial Environment *	DAT 120 Managerial Statistics I
MGT 150A Foundations of Business	DAT 121 Managerial Statistics II
MGT 201 Management Communication	DAT 220 Analytics and Modelling for Business Decisions
MEC 290 Microeconomics	FIN 340 Capital Markets and Financial Management
MEC 292 Global Econ (or Econ 1021 or MEC 292L or 292S)	MKT 370 Principles of Marketing
ACCT 2610 Principles of Financial Accounting	OB 360 Organization Behavior within the Firm
ACCT 2620 Principles of Managerial Accounting	SCOT 356 Operations and Manufacturing Management
*Transfer students may substitute MGT 380.	GLOBAL MINDSET: See your advisor for more information.

## **Professional Electives (18 overall minimum units)**

54 of the 60 graded business units must be in Olin. Only one major course can be double counted. Minors require 12 unique units as no double counting is allowed. A maximum of 6 Olin units may be taken as pass/fail after completing 6 fulltime semesters of enrollment or in their senior year. Olin professional requirements, major, and minor courses must be taken for a grade. Olin courses taken pass/fail cannot count towards the 60 business units; these units will count towards the 120 graduation units. Declaration deadline: Feb. 28. 2024.

Accounting
Economics and Strategy
Entrepreneurship
Finance
Financial Engineering - 2nd major only

Healthcare Management Marketing Organization and Strategic Management Supply Chain, Operations, and Technology Business Analytics (Minor) Business of Arts (Minor) Business of Entertainment (Minor) Business of Social Impact (Minor) Business of Sports (Minor) International Business (Minor)

Latest updates: https://olin.wustl.edu/EN-US/academic-programs/bs-business-administration/academics/Pages/majors.aspx

## **Professional Electives (18 overall minimum units)**

### **MAJOR: Accounting (15 minimum units)**

Core Requi	rements		
ACCT 3610	Intermediate Financial Accounting Theory I	ACCT 3620	Intermediate Financial Accounting II
	At least 9 units from the following		
	Cost Accounting	ACCT 455	A
	Taxation of Business Entities	ACCT 455 ACCT 464	Accounting Policy and Research
	Analysis of Fin Institute. & Instruments (1.5 units)	ACCT 464	Auditing Financial Statement Analysis
	Not-For-Profit Accounting (1.5 units)	ACCT 460	Income Tax Fundamentals
	I Ethical Decision Making I (1.5 units)	ACCT 467	Advanced Financial Accounting Problems
	Ethical Decision Making II (1.5 units)	ACC1 4000	Auvanceu Financiai Accounting Froblems
MAJOR: Ec	onomics and Strategy (12 minimum units)		
Core Requi	rements		
<b>MEC 370</b>	Game Theory for Business	<b>MEC 470</b>	Industrial Economics
<b>MEC 400K</b>	Research in Industry Analysis	MEC 471	Empirical Techniques for Industry Analysis
MAJOR: En	trepreneurship (15 minimum units)		
Core Requi	rements		
MGT 421/46	0L Entrepreneurship or Social Entrepreneurship	MGT 424/477E	Business Planning or Launching and Scaling
Electives: A	At least 9 units from the following		
Experient	ial Electives (with at least 3 of the units from th	is category)	
MGT 200C	Venture Creation	MGT 401S	Small Business Initiative
MGT 401C	<b>CEL Entrepreneurial Consulting Team</b>	MGT 401T	Taylor Community Consulting
MGT 401M	Sustainable Dev: Madagascar	MKT 431E	Marketing Metrics (1.5 units)
MGT 401P	CEL Practicum		
Industry <b>E</b>	Electives (with at least 3 of the units from this ca	ategory)	
ART 223K	Business of Fashion	<b>MEC 460</b>	<b>Economics of Entertainment</b>
CS 131	Computer Science I	MGT 380	Business Strategy
ECON 335	Money and Banking	MGT 440	Sports Management
FIN 549H	Real Estate Finance (1.5 units)	MGT 475E	Innovating for Defense (1.5 units)
INTL 320	Business, Innovation & Entrepreneurship in Israel	MGT 476E	Innovating for Healthcare (1.5 units)
MEC 320	Olin Grand Rounds		
	ives (with at least 3 of the units from this categories (	• •	
ACCT 466	Financial Statement Analysis	MGT 301	Legal Environment of Business Management
CSE 204A	Front-End Web Development	MGT 445E	Acquisition Entrepreneurship (1.5 units)
CSE 330S	Rapid Type Dev. & Creative Programming	MKT 378	Marketing Research
CSE 438S	Mobile Application Development	MKT 400E	Elements of Sales: Tools and Techniques
FIN 400L	Private Equity Methods (1.5 units)	MKT 400I	Business & Marketing Innovation
FIN 400M	Private Equity Practice (1.5 units)	MKT 482	Brand Management
MEC 370	Game Theory for Business Industrial Economics	OB 461	Negotiation
MEC 470			
	nance (12 minimum units)		
Core Requi			
FIN 441 FIN 448	Investments Advanced Financial Management	FIN 451	<b>Options, Futures and Derivative Securities</b>
1 111 440	Auvanteu Financiai Management		

#### MAJOR: Finance (12 minimum units) (Con't)

#### Electives: At least 3 units from the following

FIN 439E	Real Estate Finance (1.5 units)	FIN 420	Int'l Econ and Finance (London Program)
FIN 400I	Mergers and Acquisitions (1.5 units)	FIN 428	Investment Praxis
FIN 400J	Advanced Valuation (1.5 units)	FIN 443	International Finance
FIN 400L	Private Equity Methods (1.5 units)	FIN 447	Info, Intermediation, & Financial Markets
FIN 400M	Private Equity Practice (1.5 units)	FIN 450F	Fin Tech: Methods & Practice
FIN 400W	Venture Capital Methods (1.5 units)	FIN 452	Advanced Derivative Securities
FIN 400X	Venture Capital Practice (1.5 units)	FIN 470A	<b>Research Methods in Fin</b>

#### MAJOR: Financial Engineering\* (48 minimum units - 30 required and 18 prerequisite units)

#### **Core Requirements**

ACCT 2610 CSE 131 CSE 247 DAT 121 ESE 427 FIN 340	<ul> <li>Principles of Finanacial Accounting Computer Science I</li> <li>Data Structures and Algorithms</li> <li>Stats II or ESE 326 or Econ 413 or Math 439</li> <li>Financial Mathematics</li> <li>Capital Markets</li> </ul>	FIN 441 MATH 217 MATH 233 MATH 309 MEC 290	Investments Differential Equations Calculus III Matrix Algebra Microeconomics or Econ 4011
Olin Electiv	ves: at least 6 units		
FIN 450F	Fintech: Methods and Practices	FIN 532B	Data Analysis for Investments (1.5 units)
FIN 452	Advanced Derivative Securities	FIN 539	Mathematical Finance (1.5 units) Fixed
FIN 500Q	Quantitative Risk Management	FIN 552	Income Derivatives (1.5 units)
<b>FIN 500R</b>	<b>Topics in Quant Finance (1.5 units)</b>		
Engineerin	g Electives: at least 9 units		
CSE 240 ESE 417 *Applicatio	Logic and Discrete Math or Math 310 Intro to Mach. Learning or CSE 417T or CSE 427S n required for FE 2nd major	ESE 4031 ESE 4261	Optimization or ESE 415 Statistical Methods for Data Analysis

#### MAJOR: Healthcare Mgt (15 minimum units)

#### **Core Requirements**

MEC 320 MEC 321	Olin Grand Rounds Health Economics and Policy	MEC 322 MEC 420	Healthcare Management Research in Healthcare Management
	At least 3 units from the following		researen in realeneare management
ANTH 3136 ANTH 3263 ANTH 3283 ANTH 3310 ANTH 3626	<ul> <li>Cultures of Health in Latin America</li> <li>Second Wave of the Pandemic</li> <li>Bioprospecting</li> <li>Introduction to Global Health</li> <li>Health, Healing &amp; Ethics</li> <li>Nature and the Meaning of Disease</li> <li>Pharmaceutical Personhood</li> </ul>	ANTH 4134 ANTH 4883 BIO 2010 PHIL 233F PHIL 3001 WGSS 310 WGSS 316	The Aids Epidemic The Political Economy of Health The Science of Biotechnology Biomedical Ethics Philosophy of Medicine Women's Health Care in America Contemporary Women's Health

#### MAJOR: Marketing (12 minimum units)

#### **Core Requirements**

MKT 378 Marketing Research Electives: At least 9 units from the following

GROUP A (with at least 6 of the units from Group A)

MKT 377	Consumer Behavior	MKT 470E	Pricing Strategy
MKT 400G	Digital Marketing and Analytics	<b>MKT 480</b>	Marketing Strategy
MKT 400L	Understanding & Conducting Bus Experiments	MKT 482	Brand Management

MAJOR: M	arketing (12 minimum units) (Con't)		
GROUP B MKT 381E MKT 400E MKT 400I	Diversity Marketing Strategies (1.5 units) Elements of Sales: Tools and Techniques Business and Marketing Innovation	MKT 400M MKT 477 MKT 481	Sports Marketing Int'l Marketing (or MKT 477L or 477S) Advertising and Promotions
MAJOR: Or	ganization and Strategic Mgt (12 minimum (	units)	
Electives: A	t least 12 units from the following		
<b>GROUP</b> A	(with at least 3 of the units from Group A)		
MGT 450V OB 400C OB 431E	Defining Moments (1.5 units) Women in Leadership (1.5 units) Thinking Creatively (1.5 units)	OB 461 OB 462 OB 468E	Negotiation Leadership in Organizations Mindfulness & Performance (1.5 units)
MGT 380 MGT 402 MGT 429E	(with at least 3 of the units from Group B) Business Strategy Ethical Issues in Managerial Decisions (1.5 units) Mgt & Corporate Responsibility (1.5 units)	MGT 450R MGT 460G MGT 460H	Business and Government Critical Thinking & Problem Solving (1.5 units) Corporate and Global Strategy
GROUP C MGT 478E OB 325	Ownership Insights Human Resource Management	OB 434E OB 435E	Talent Analytics (1.5 units) People Metrics (1.5 units)
MAJOR: Su	pply Chain, Operations, and Technology (12	minimum un	its)
Electives: A	t least 12 units from the following		
	(with at least 6 of the units from Group A)		
DAT 301E SCOT 400D	Data Analytics in Python Supply Chain Management	SCOT 430E SCOT 458	Operations Fun: Data-Driven Optimization Operations Analytics
<b>GROUP B</b>	(with at least 3 of the units from Group B)		
MGT 380	Business Strategy	MKT 378	Marketing Research
MGT 460H	Corporate and Global Strategy	MKT 400L	Understanding & Conducting Bus Experiments
MINOR: Bu	usiness Analytics (15 minimum units - 12 uni	ts must be un	lique)
Core Requi	rements		
CS 131 DAT 301E	Computer Science I Data Analytics in Python	DAT 400A	Data Management Tools for Business-Decisions
Electives: A	t least 6 units from the following		
GROUP A FIN 470A MEC 471 GROUP B	(with at least 3 of the units from Group A) Research Methods Empirical Techniques for Industry Analysis	MKT 400L	Understanding & Conducting Bus. Experiments
GROOP B DAT 500S FIN 450F MGT 460I MKT 378 MKT 500T	Machine Learning Tools for Prediction Financial Technology Sports Business Analytics Marketing Research Customer Analytics	OB 434E OB 435E SCOT 430E SCOT 458	Talent Analytics (1.5 units) People Metrics (1.5 units) Operations Fun: Data-Driven Optimization Operations Analytics

#### MINOR: Business of Arts (12 minimum units)

#### **Core Requirements**

MGT 401P CEL Practicum or INTL 323: European Capitals of Culture Business of Managing Arts Organizations MGT 432E Business of Managing Arts Organizations or MEC 4600: Business of Arts

#### Electives: At least 6 units from the following

ART 223K	Business of Fashion	MGT 421*	Entrepreneurship
ART 324J	Fashion Promotion and Exhibition	<b>MKT 377</b>	Consumer Behavior
ELIT 224	Publishing: History and Contexts	MKT 400E	Elements of Sales: Tools & Techniques
ELIT 486	The Business of Books	MKT 481	Advertising & Promotions
<b>MEC 460</b>	Economics of Entertainment	MKT 482	Brand Management
*Students may take either MGT 421 or MGT 460L: Social Entrepreneurship.			

**MINOR: Business of Social Impact (12 minimum units)** 

#### **Core Requirements**

MGT 450V Defining Moments (1.5 units)	MGT 460M	Business of Social Impact (1.5 units)
Electives: At least 9 units from the following		
GROUP A (with at least 3 of the units from Group A)		
MGT 401M Sustainable Dev: Madagascar	MGT 401T	Taylor Community Consulting
MGT 4018 Small Business Initiative		
GROUP B (with at least 3 of the units from Group B)		
ACCT 400C Not-for-Profit Accounting (1.5 units)	MGT 450R	Business & Government
MGT 402 Ethical Issues in Decision Making (1.5 units)	MGT 460L	Intro to Social Entrepreneurship
GROUP C (with at least 3 of the units from Group C)		
AMCS 280 Exploring Inequality	EPSC 111	Intro to Global Change in 21st Century
ARCH 307X Community Building	EPSC 201	Earth and the Environment
ARCH 490A WU & Henry Elem School Collaboration	EPSC 219	Energy and the Environment
EN ST 101 Earth's Future	POL SCI 2010	Intro to Environmental Policy
EN ST 105 Sustainability in Business	POL SCI 332B	<b>Environmental and Energy Issues</b>
EN ST 310 Ecological Economics	SOC 3410	Gender in Society
EN ST 375 Urban Ecology	URST 299	Study of Cities and Metropolitan America
EN ST 405 Sustainability Exchange		

#### **MINOR:** International Business\* (12 minimum units)

#### **Core Requirements**

MGT 308 Introduction to International Business

Electives: At least 9 units from the following

#### GROUP A (with at least 3 of the units from Group A)

FIN 420	International Economics and Finance	MGT 401C	CEL Consulting - Global CEL section only
INTL 320	Business, Innovation & Entrepreneurship in Israel	MGT 405A	Asian Pacific Study Tour (1.5 units)
INTL 420	Business Research Internship	MGT 405S	International Business Environment Sydney
INTL 970	Entrepreneurship & Startups in Europe	MGT 450I	International Internship in Business (1.5 units)
<b>MEC 292S</b>	Global Economics - Sydney	MGT 450Z	European Study Tour (1.5 units)
MEC 292L	Global Economics - London	MKT 477L	Int'l Marketing: London
MGT 200C	Venture Creation	MKT 477S	Int'l Marketing: Sydney
MGT 400S	Intl Business Environment		

MINOR: In	ternational Business (12 minimum units) (	Con't)	
GROUP B			
FIN 443	International Finance	MGT 460H	Corporate and Global Strategy
<b>MEC 292</b>	Global Economy	<b>MKT 477</b>	Int'l Marketing (Can't take MKT 477S or 477L
*A study a	abroad experience must be completed for the IB mi	nor.	
<b>MINOR: Th</b>	e Business of Entertainment (12 minimum	units)	
Core Requi	rements		
<b>MEC 460</b>	Economics of Entertainment		
Electives: A	t least 9 units from the following		
GROUP A	(with at least 3 of the units from Group A)		
AMCS 3490	Media Culture	<b>FILM 333</b>	Making Movies II
FILM 220	Intro to Film Studies	<b>FILM 423</b>	Histories of Media Convergence
<b>FILM 225</b>	Making Movies	<b>MEC 310E</b>	<b>Business of Luxury Hospitality</b>
GROUP B	(with at least 3 of the units from Group B)		
FIN 448	Advanced Financial Management	MGT 432E	Business Mgt Arts Orgs
MEC 471	Empirical Techniques for Industry Analysis	MKT 378	Marketing Research
MGT 301	Legal Foundations of Business	MKT 482	Brand Management
MINOR: Th	e Business of Sports (15 minimum units -	12 units must b	e unique)
Core Requi	rements		
MGT 440	Sports Management	MGT 460I	Sports Business Analytics
MGT 450G	The Business of Sports	MKT 400M	Sports Marketing
Electives: A	t least 3 units from the following		

DAT 500S	Machine Learning	MGT 460J	Legal Issues in Sports (1.5 units)
FIN 448	Advanced Financial Management	<b>MKT 378</b>	Marketing Research
<b>MEC 460</b>	Economics of Entertainment	<b>MKT 400E</b>	Elements of Sales: Tools & Techniques
<b>MEC 471</b>	Empirical Techniques for Industry Analysis	MKT 482	Brand Management
MGT 356E	Sports Entrepreneurship (1.5 units)		