



### BSBA Degree Requirements | 2023

BSBA students must earn a minimum of 120 units including a minimum of 48 units of General Education coursework and a minimum of 60 units of Professional coursework. All business courses and specific nonprofessional requirements must be taken for a grade. If you substitute a non-Olin course for an Olin requirement, you will still be required to earn 60 units in Olin. A minimum 2.0 GPA in both your overall and professional coursework are required. Aug 2019

#### General Education Requirements (48 minimum units)

##### Writing I

Math 131 and/or Math 132

Distribution Requirements:	Behavioral Analysis	(3 Units)
	Ethics and Values	(3 Units)
	Humanities	(3 Units)
	International Studies	(6 Units)
	Physical/Life Science	(3 Units)

Advanced 300-400 Electives (12 Minimum Units)

#### Professional Requirements (42 minimum units)

MGT 100: Individual in a Managerial Environment*	DAT 220: Modeling for Business Decision Making
MGT 150A: Foundations of Business	ACCT 2610: Principles of Financial Accounting
MGT 201: Management Communications	ACCT 2620: Principles of Managerial Accounting
MEC 290: Microeconomics	FIN 340: Capital Markets & Financial Management
MEC 292: Global Economy (or Econ 1021, MEC 292S or 292L)	MKT 370: Principles of Marketing
DAT 120: Managerial Statistics I	OB 360: Organization Behavior within the Firm
DAT 121: Managerial Statistics II	OSCM 356: Operations Management

\*Transfer students may substitute MGT 380.

#### Professional Electives (18 overall minimum units)

A maximum of two business majors can be earned. Only one course per major can be taken abroad. You can only double count one major course. Independent study courses won't count towards majors or minors. 54 of your 60 business units must be taken in Olin. Minors require 12 unique credits with no double counting allowed. Declaration deadline: Feb. 28, 2021.

Accounting	Healthcare Mgt	Business of Analytics (Minor)
Economics and Strategy	Marketing	Business of Arts (Minor)
Entrepreneurship	Operations and Supply Chain Mgt	Business of Entertainment (Minor)
Finance	Organization and Strategic Mgt	Business of Social Impact (Minor)
	Financial Engineering - second major only	Business of Sports (Minor)
		International Business (Minor)

## Professional Electives (18 overall minimum units)

### MAJOR: Accounting (15 minimum units)

#### Core Requirements

ACCT 3610 Intermediate Financial Accounting Theory I	ACCT 3620 Intermediate Financial Accounting II
--	--

#### Electives: At least 9 units from the following

ACCT 363 Cost Accounting	ACCT 464 Auditing
ACCT 400C Not-For-Profit Accounting (1.5 units)	ACCT 466 Financial Statement Analysis
ACCT 400M Ethical Decision Making I (1.5 units)	ACCT 467 Income Tax Fundamentals
ACCT 400N Ethical Decision Making II (1.5 units)	ACCT 4680 Advanced Financial Accounting Problems

### MAJOR: Economics and Strategy (12 minimum units)

#### Core Requirements

MEC 370 Game Theory for Business	MEC 470 Market Competition and Value Appropriation
MEC 400K Research in Industry Analysis	MEC 471 Empirical Techniques for Industry Analysis

### MAJOR: Entrepreneurship (15 minimum units)

#### Core Requirements

MGT 421/460L Entrepreneurship or Social Entrepreneurship	MGT 424 Business Planning for New Enterprises
--	---

#### Electives: At least 9 units from the following

##### Experiential Electives (with at least 3 of the units from this category)

INTL 970 Entrepreneurship and Startups in Europe	MGT 460K Taylor Community Consulting (1.5 units)
MGT 200C Venture Creation	MGT 460N Defense & Corporate Cybersecurity Innovation
MGT 401 Mgt Ctr Practicum (Entrepreneurial Focus)	MGT 471 Venture Consulting
MGT 450X CEL Entrepreneur Consulting Team	

##### Industry Electives (with at least 3 of the units from this category)

CS 131 Computer Science I	MGT 320 Olin Grand Rounds
ECON 335 Money and Banking	MGT 380 Business Strategy
FIN 549H Real Estate Finance (1.5 units)	MGT 440 Sports Management
INTL 320 Business, Innovation & Entrepreneurship in Israel	MKT 465 Retail Management
MEC 460 Economics of Entertainment	

##### Skill Electives (with at least 3 of the units from this category)

ACCT 466 Financial Statement Analysis	MGT 301 Legal Environment of Business Management
CSE 104 Web Development	MKT 378 Marketing Research
CSE 330S Rapid Type Dev. & Creative Programming	MKT 400E Elements of Sales: Tools and Techniques
CSE 438S Mobile Application Development	MKT 400I Business & Marketing Innovation
FIN 400L Private Equity Methods (1.5 units)	MKT 478 New Product Management
FIN 400M Private Equity Practice (1.5 units)	MKT 482 Brand Management
MEC 370 Game Theory for Business	OB 461 Negotiation
MEC 470 Market Competition and Value Appropriation	

### MAJOR: Finance (12 minimum units)

#### Core Requirements

FIN 441 Investments	FIN 451 Options, Futures and Derivative Securities
FIN 448 Advanced Financial Management	

## MAJOR: Finance (12 minimum units) (Con't)

### Electives: At least 3 units from the following

FIN 400I	Mergers and Acquisitions (1.5 units)	FIN 428	Investment Praxis
FIN 400J	Advanced Valuation (1.5 units)	FIN 443	International Finance
FIN 400L	Private Equity Methods (1.5 units)	FIN 447	Info, Intermediation, & Financial Markets
FIN 400M	Private Equity Practice (1.5 units)	FIN 450F	Fin Tech: Methods & Practice
FIN 400W	Venture Capital Methods (1.5 units)	FIN 452	Advanced Derivative Securities
FIN 420	Int'l Economics and Finance (London Program)	FIN 470A	Research Methods in Finance

## MAJOR: Financial Engineering (48 minimum units)

### Core Requirements

ACCT 2610	Principles of Financial Accounting	ESE 427	Financial Mathematics
CSE 131	Computer Science I	FIN 340	Capital Markets
CSE 240	Logic and Discrete Mathematics	FIN 441	Investments
CSE 247	Algorithms and Data Structures	MATH 217	Differential Equations
CSE 417T	Big Data and Machine Learning or CSE 427S	MATH 233	Calculus III
DAT 121	Stats or ESE 326 or Econ 413/413W or Math 439	MATH 309	Matrix Algebra
ESE 403	Operations Research or ESE 415	MEC 290	Microeconomics or Econ 4011

### Electives: At least 6 units from the following

FIN 500Q	Quantitative Risk Mgt	FIN 551	Adv Risk Credit Modeling
FIN 537	Advanced Derivative Securities or FIN 452	FIN 552	Fixed Income Derivatives
FIN 539	Mathematical Finance		

## MAJOR: Healthcare Mgt (15 minimum units)

### Core Requirements

MGT 320	Olin Grand Rounds	MGT 322	Healthcare Management
MGT 321	Health Economics and Policy	MGT 420	Research in Healthcare Management

### Electives: At least 3 units from the following

AMCS 4135	Tobacco: History, Culture, Science and Policy	ANTH 3875	Pharmaceutical Personhood
ANTH 260	Topics in Health and Community	ANTH 4134	The AIDS Epidemic
ANTH 3102	Topics in Anthropology: Bioprospecting	ANTH 4883	The Political Economy of Health
ANTH 3283	Introduction to Global Health	BIO 2010	The Science of Biotechnology
ANTH 3309	Anthropological Perspectives on Care	BIO 3183	History of Genetics in the 20th Century
ANTH 3310	Health, Healing & Ethics: Medical Anthropology	PHIL 233F	Biomedical Ethics
ANTH 333	Culture and Health	SOC 226	Sociological Approaches to American Healthcare
ANTH 3621	Anthropology of Human Birth	WGSS 310	Women's Health Care in America
ANTH 3626	Nature and the Meaning of Disease	WGSS 316	Contemporary Women's Health
ANTH 3874	International Public Health	WGSS 343	Understanding the Evidence

## MAJOR: Marketing (12 minimum units)

### Core Requirements

MKT 378	Marketing Research
---------	--------------------

### Electives: At least 9 units from the following

#### GROUP A (with at least 6 of the units from Group A)

MKT 377	Consumer Behavior	MKT 478	New Product Management
MKT 400G	Digital Marketing and Customer Analytics	MKT 480	Marketing Strategy
MKT 400L	Understanding & Conducting Bus Experiments	MKT 482	Brand Management

## MAJOR: Marketing (12 minimum units) (Con't)

MKT 470E Pricing Strategy

### GROUP B

MKT 400E Elements of Sales: Tools and Techniques

MKT 400I Business and Marketing Innovation

MKT 400M Sports Marketing

MKT 450F Luxury Goods - A Dash of Fashion

MKT 465

MKT 477

MKT 481

Retail Management

Int'l Marketing (or MKT 477L or 477S)

Advertising and Promotions

## MAJOR: Operations and Supply Chain Mgt (12 minimum units)

Electives: At least 12 units from the following

### GROUP A (with at least 6 of the units from Group A)

OSCM 400C Analytics for Operational Management

OSCM 400D Supply Chain Management

OSCM 458

Operations Planning and Control

### GROUP B (with at least 3 of the units from Group B)

MGT 380 Business Strategy

MGT 460H Corporate and Global Strategy

MKT 378

MKT 465

Marketing Research

Retail Management

## MAJOR: Organization and Strategic Mgt (12 minimum units)

Electives: At least 12 units from the following

### GROUP A (with at least 3 of the units from Group A)

MGT 450V Defining Moments (1.5 units)

OB 400C Women in Leadership (1.5 units)

OB 400D Thinking Creatively & Leading Creative Teams (1.5 units)

OB 461

OB 462

Negotiations

Leadership in Organization

### GROUP B (with at least 3 of the units from Group B)

MGT 380 Business Strategy

MGT 402 Ethical Issues in Managerial Decisions (1.5 units)

MGT 450R Business and Government

MGT 460G

MGT 460H

Critical Thinking & Problem Solving (1.5 units)

Corporate and Global Strategy

### GROUP C

HRM 325A Personnel/Human Resources Management

MEC 391 Economics of Human Resource Management

OB 400E

OB 400F

Talent Analytics (1.5 units)

People Metrics (1.5 units)

## MINOR: Business of Analytics (15 distinct units - can't be double counted)

### Core Requirements

CS 131 Computer Science I

DAT 400A Data Management Tools for Business-Decisions

OSCM 400C

Analytics for Operational Mgt

Electives: At least 7.5 units from the following

### GROUP A (with at least 3 of the units from Group A)

FIN 470A Research Methods

MEC 471 Empirical Techniques for Industry Analysis

MKT 400L

Understanding & Conducting Bus. Experiments

### GROUP B

FIN 450F Financial Technology

MGT 460I Sports Business Analytics (1.5 units)

MKT 378 Marketing Research

MKT 500S Predictive Analytics

MKT 500T Customer Analytics

OB 400E

OB 400F

OSCM 458

OSCM XXX

Talent Analytics (1.5 units)

People Metrics (1.5 units)

Operations Planning

Revenue Management

## MINOR: Business of Arts (12 minimum units - units must be distinct and can't be double counted)

### Core Requirements

MGT 460O Business of Art MGT CEL New CEL Global Program Course

### Electives: At least 6 units from the following

MEC 460	Economics of Entertainment	MKT 400I	Business & Marketing Innovation
MGT 301	Legal Environment of Business Management	MKT 465	Retail Management
MGT 421*	Entrepreneurship	MKT 481	Advertising & Promotions
MKT 377	Consumer Behavior	MKT 482	Brand Management
MKT 400E	Elements of Sales: Tools & Techniques	OB 400D	Thinking Creatively (1.5 units)

\*Students may take either MGT 421 or MGT 460L: Social Entrepreneurship.

## MINOR: Business of Social Impact (12 minimum units - units must be distinct and can't be double counted)

### Core Requirements

MGT 450V Defining Moments (1.5 units) MGT 460M Business of Social Impact (1.5 units)

### Electives: At least 9 units from the following

#### GROUP A (with at least 3 of the units from Group A)

MGT 401M	Sustainable Dev: Madagascar	MGT 460K	Taylor Community Consulting (1.5 units)
MGT 401S	Small Business Initiative		

#### GROUP B (with at least 3 of the units from Group B)

ACCT 400C	Not-for-Profit Accounting (1.5 units)	MGT 450R	The Regulatory Environment (1.5 units)
MGT 402	Ethical Issues in Decision Making (1.5 units)	MGT 460L	Intro to Social Entrepreneurship

#### GROUP C (with at least 3 of the units from Group C)

AMCS 280	Exploring Inequality	EN ST 405	Sustainability Exchange
ARCH 307X	Community Building	EPSC 111	Intro to Global Change in 21st Century
ARCH 490A	WU & Henry Elem School Collaboration	EPSC 201	Earth and the Environment
ART 229F	Tale of Two Cities: Documenting our Divides	EPSC 219	Energy and the Environment
EN ST 105	Sustainability in Business	INTER D 101	Earth's Future
EN ST 2010	Intro to Environmental Policy	POL SCI 332B	Environmental and Energy Issues
EN ST 310	Ecological Economics	SOC 3410	Gender in Society
EN ST 375	Urban Ecology	URST 299	Study of Cities and Metropolitan America

## MINOR: International Business (12 minimum units - units must be distinct and can't be double counted)

### Core Requirements

MGT 308 Introduction to International Business

### Electives: At least 9 units from the following

#### GROUP A (with at least 3 of the units from Group A)

FIN 400G	Financial Markets & Instruments	MGT 400S	Intl Bus Environment (or Mgt 405S)
FIN 420	International Economics and Finance	MGT 418	International Business: Euro Perspective
INTL 320	Business, Innovation & Entrepreneurship in Israel	MGT 450I	International Internship in Business (1.5 units)
INTL 420	Business Research Internship	MGT 450Z	Study Tour (or MGT 405A) - 1.5 units
INTL 970	Entrepreneurship & Startups in Europe	MGT 471	Venture Consulting
MGT 200B	Global Perspective Series	MKT 477S	Int'l Marketing (or MKT 477L)
MGT 200C	Venture Creation		

#### GROUP B

FIN 443	International Finance	MGT 460H	Corporate and Global Strategy
MEC 292	Global Economy	MKT 477	Int'l Marketing (Can't take MKT 477S or 477L)

## MINOR: The Business of Entertainment (12 minimum units - units must be distinct and can't be double counted)

---

### Core Requirements

MEC 460 Economics of Entertainment

Electives: At least 9 units from the following

#### GROUP A (with at least 3 of the units from Group A)

AMCS 3490 Media Culture

FILM 220 Intro to Film Studies

FILM 423

Histories of Media Convergence

#### GROUP B (with at least 3 of the units from Group B)

FIN 448 Advanced Financial Management

MEC 471 Empirical Techniques for Industry Analysis

MGT 301 Legal Foundations of Business

MKT 378

Marketing Research

MKT 482

Brand Management

## MINOR: The Business of Sports (15 minimum units - units must be distinct and can't be double counted)

---

### Core Requirements

MGT 440 Sports Management (1.5 units)

MGT 450G The Business of Sports

MGT 460I

Sports Business Analytics (1.5 units)

MKT 400M

Sports Marketing

Electives: At least 6 units from the following

FIN 448 Advanced Financial Management

MEC 460 Economics of Entertainment

MEC 471 Empirical Techniques for Industry Analysis

MGT 301 Legal Environment of Business

MGT 380 Business Strategy

MGT 460J

Legal Issues in Sports

MKT 378

Marketing Research

MKT 400E

Elements of Sales: Tools & Techniques

MKT 482

Brand Management

MKT 500S

Predictive Analytics for Bus Decision Making