Olin Business School is pleased to offer a new Minor in Entrepreneurship for students in Arts & Sciences, Engineering, and the Sam Fox School. The new minor is a 15-credit hour, 5-course package.

**Recommended Prerequisites:**

1. Calculus II (Math 132) or Calculus II for the Life, Social and Managerial Science (Math 128) or the equivalent.
2. Elementary to Intermediate Statistics (Math 2200 or 3200) or Probability & Statistics for Engineers (ESE 326) or Managerial Statistics I (QBA 120).
3. Introduction to Microeconomics (Econ 1011 formerly Econ 103B) or Microeconomics (MEC 290).

**The five required courses are:**

#1. **Individual in a Managerial Environment (B53 100)** - Provides an overview to understanding the role of business in society and the world, and about the individual as employee, customer, or manager of a business firm.

#2. **Principles of Financial Accounting (B50 2610)** - Provides an overview of the financial accounting and reporting process with a primary focus on analysis of economic events and their effect on major financial statements.

#3. **Legal Environment of Business (B53 301)** - Develops a basic understanding of law as it relates to business, with focus on business transactions, agency and business organizations, contracts, and torts.

#4. **Introduction to Entrepreneurship (B53 421 formerly B53 430)** - Helps students understand entrepreneurship— including how the entrepreneurial process enhances productivity in large organizations, forming companies, or investing in startup ventures.

Choose course #5 from the following:

- **Business Planning for New Enterprises: The Hatchery (B53 424)** - Engages students in research and development of business plans for new commercial ventures and sustainability plans for social ventures.

  **Or**

- **Community Development & Environmental Preservation through Entrepreneurial Collaboration (B63 550M)** - Develops and takes a grass-roots community development approach that builds on investments made by NGOs, aid groups, and governments, and applies it in an immersive study project in Madagascar.

**Fulfilling the Business Minor:**

Olin Business School offers academic minors for undergraduates in Arts & Sciences, Engineering, and the Sam Fox School. Effective August 1, 2010, Business Minors are required to:

- file a declaration to earn a Minor no later than the end of their sixth semester;
- satisfy all prerequisites;
- take all five required courses at Olin Business School. It is preferred that prerequisites be completed at Washington University. Courses taken in University College or at another university do not satisfy any of the five required courses;
- take all five required courses for grades, i.e., no Pass/Fail;
- achieve no less than a 2.0 GPA average in all Business Minor course work;
- receive permission from their academic advisor and the Olin Business School to declare a second Business Minor;
- in addition to the above, complete no less than 15 credits in Olin Business School. Courses may not be double-counted toward two business minors.

To learn more about the Minor and Olin courses, contact: Cyndy Newell  314.935.6542 or newell@wustl.edu

To learn more about co-curricular entrepreneurship activities, contact: II Luscri  314.935.6388 or luscri@wustl.edu