Students pursuing a degree from one of the other undergraduate schools may choose to major in a field of business offered through Olin Business School. Our second major consists of a set of core courses and the specific courses for the major.

**General Education Requirements (3 minimum units)**

Math 132: Calculus II

**Professional Requirements (21 minimum units)**

- MGT 100: Individual in a Managerial Environment*
- MEC 290: Microeconomics (or ECON 4011)
- MEC 292: Global Economy (or ECON 1021)
- QBA 120: Managerial Statistics I**
- QBA 121: Managerial Statistics II***
- ACCT 2610: Principles of Financial Accounting
- ACCT 2620: Principles of Managerial Accounting

* Second majors may substitute MGT 380 or MEC 380.
** Second majors may substitute Math 2200, Math 3200, ESE 326 or PS 363 for QBA 120.
*** Second majors may substitute Econ 413 or Math 439 for QBA 121.

**Professional Electives (15 minimum units)**

In addition to the core requirements listed above, you must also complete all requirements for the specific major. You may select one of the following majors:

- Accounting
- Finance
- Marketing
- Economics and Strategy
- Healthcare Mgt
- Operations and Supply Chain Mgt
- Entrepreneurship
- International Business
- Organization and Human Resources

You must complete specific requirements listed for the individual major. All course work for a major must be taken for a grade. A minimum of 24 graded units toward the second major must be taken through the Olin School. An overall 2.0 average must be achieved in course work taken as part of the business major.

Transfer students from another institution must take a minimum of 18 units at Olin. University College courses will not count toward this major. Declarations must be completed by the end of the junior year.

As a general rule, the Olin School encourages students to take all of their business courses here at Washington University. Permission may be granted for a student to take a course at another institution. In order for consideration to be given, a syllabus from an AACSB accredited institution must be submitted for review to your business advisor. The review process usually takes about two weeks to complete. A student must earn at least a “C” to transfer a course.

Second majors are still required to complete QBA 120 as AP credit for Math 2200 will not count towards our statistics requirement.
Second Majors for non-BSBA Students | 2016-17

Professional Electives (15 minimum units)

**Accounting**

**Core Requirements**
ACCT 3610  Intermediate Financial Accounting Theory I

**Electives: At least 12 credits from the following**
ACCT 3620  Intermediate Financial Accounting II
ACCT 464  Auditing
ACCT 466  Financial Statement Analysis

**Economics and Strategy**

**Core Requirements**
FIN 340  Capital Markets and Financial Management
MEC 370  Game Theory for Business
MEC 380  Competitive Industry Analysis
MEC 391  Economics of Human Resources Management*

*This course was formally MGT 390.

**Electives: At least 6 credits from the following**
ACCT 466  Financial Statement Analysis
ART 135I*  Communication Design I
ART 136I*  Communication Design II
ART 235I*  Communication Design I
ART 236I*  Communication Design II
ART 335I*  Communication Design I
ART 336I*  Communication Design II
ART 435I*  Communication Design I
ART 436I*  Communication Design II
BIO 392  Impact of Biotechnology
CSE 104  Web Development
CSE 123  Introduction to Software Concepts
CSE 131  Computer Science I
CSE 152  Internet Applications
CSE 407A  Management Information Systems I
ECON 335  Money and Banking
ECON 337  Financial Intermediaries in Market Economy
ECON 428  Capital Market Imperfections

**Entreprenuership**

**Core Requirements**
FIN 340  Capital Markets and Financial Management
MGT 421  Introduction to Entrepreneurship

**Electives: At least 6 credits from the following**
ACCT 466  Financial Statement Analysis
ART 135I*  Communication Design I
ART 136I*  Communication Design II
ART 235I*  Communication Design I
ART 236I*  Communication Design II
ART 335I*  Communication Design I
ART 336I*  Communication Design II
ART 435I*  Communication Design I
ART 436I*  Communication Design II
BIO 392  Impact of Biotechnology
CSE 104  Web Development
CSE 123  Introduction to Software Concepts
CSE 131  Computer Science I
CSE 152  Internet Applications
CSE 407A  Management Information Systems I
ECON 335  Money and Banking
ECON 337  Financial Intermediaries in Market Economy
ECON 428  Capital Market Imperfections

**Finance**

**Core Requirements**
FIN 340  Capital Markets and Financial Management
FIN 441  Investments

**Electives: At least 6 credits from the following**
FIN 448  Advanced Financial Management
FIN 451  Options, Futures and Derivative Securities
### Second Majors for non-BSBA Students 2016-17

#### Finance (Con't)

Electives: At least 3 credits from the following

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIN 400G*</td>
<td>Financial Markets &amp; Instruments</td>
<td>FIN 443</td>
<td>International Finance</td>
</tr>
<tr>
<td>FIN 400I</td>
<td>Mergers and Acquisitions</td>
<td>FIN 447</td>
<td>Info., Intermediation &amp; Financial Markets</td>
</tr>
<tr>
<td>FIN 400J</td>
<td>Advanced Valuation</td>
<td>FIN 452</td>
<td>Advanced Derivative Securities</td>
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<tr>
<td>FIN 428</td>
<td>Investment Praxis</td>
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</tbody>
</table>

*FIN 400G: Available only through London International Internship Program

#### Healthcare Mgt

Core Requirements

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
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</thead>
<tbody>
<tr>
<td>MGT 320</td>
<td>Olin Grand Rounds</td>
</tr>
<tr>
<td>MGT 321</td>
<td>Health Economics and Policy</td>
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</tbody>
</table>

Electives: At least 3 credits from the following

<table>
<thead>
<tr>
<th>Course Code</th>
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</thead>
<tbody>
<tr>
<td>ANTH 260</td>
<td>Topics in Health and Community</td>
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<tr>
<td>ANTH 3283</td>
<td>Introduction to Public Health</td>
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<tr>
<td>ANTH 333</td>
<td>Culture and Health</td>
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<tr>
<td>ANTH 3874</td>
<td>International Public Health</td>
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<tr>
<td>ANTH 4134</td>
<td>The AIDS Epidemic</td>
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<tr>
<td>ANTH 4883</td>
<td>The Political Economy of Health</td>
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<tr>
<td>BIO 2651</td>
<td>MedPrep Program-Experience in Life Sciences</td>
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<tr>
<td>BIO 2652</td>
<td>Pediatric Emergency Med Program</td>
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<tr>
<td>BIO 3651</td>
<td>MedPrep Program-Experience in Life Sciences</td>
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</tr>
<tr>
<td>BIO 3652</td>
<td>Pediatric Emergency Med Program</td>
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<tr>
<td>BIO 390W</td>
<td>Biomedical Politics</td>
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### International Business

Core Requirements

<table>
<thead>
<tr>
<th>Course Code</th>
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<th>Course Title</th>
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</thead>
<tbody>
<tr>
<td>INTL 300A</td>
<td>Planning for International Learning</td>
<td>L99 999B</td>
<td>Global Certificate Foundation Course 2</td>
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<tr>
<td>INTL 300B</td>
<td>Applying International Experiences</td>
<td>MGT 308</td>
<td>Introduction to International Business</td>
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<tr>
<td>INTL 999Z</td>
<td>Off-Danforth Campus Learning Experience</td>
<td>MGT 490</td>
<td>Honors in Mgt with International Focus</td>
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<tr>
<td>L99 999A</td>
<td>Global Certificate Foundation Course 1</td>
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</table>

Electives: At least 9 credits from the following

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<tr>
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<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>FIN 400G</td>
<td>Financial Markets &amp; Instruments</td>
<td>MGT 400S</td>
<td>International Business Environment</td>
<td></td>
</tr>
<tr>
<td>FIN 443</td>
<td>International Finance</td>
<td>MGT 418</td>
<td>International Business: Euro Perspective</td>
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</tr>
<tr>
<td>INTL 320</td>
<td>Business, Innovation and Entrepreneurship in Israel</td>
<td>MKT 477</td>
<td>International Marketing</td>
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</tr>
</tbody>
</table>

### Marketing

Core Requirements

<table>
<thead>
<tr>
<th>Course Code</th>
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<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKT 370</td>
<td>Principles of Marketing</td>
<td>MKT 480*</td>
<td>Marketing Strategy</td>
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<tr>
<td>MKT 473</td>
<td>Marketing Research</td>
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</table>

*MKT 480 is taken spring semester of senior year.

Electives: At least 6 credits from the following

(with at least 3 of the credits from Group A)

GROUP A

<table>
<thead>
<tr>
<th>Course Code</th>
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<th>Course Code</th>
<th>Course Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKT 377</td>
<td>Consumer Behavior</td>
<td>MKT 478</td>
<td>New Product Management</td>
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<tr>
<td>MKT 470E</td>
<td>Pricing</td>
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</tbody>
</table>
Marketing (Con't)

**GROUP B**
- MKT 373  Retail Management
- MKT 476  Advanced Retail Topics
- MKT 477  International Marketing
- MKT 481  Integrated Marketing Communication

**Operations and Supply Chain Mgt**

**Core Requirements**
- OSCM 230  Management Science
- OSCM 356  Operations Management

**Electives: At least 12 credits from the following**
*(with at least 6 of the credits from Group A)*

**GROUP A**
- OMM 558  Advanced Operations Strategy
- OSCM 458  Operations Planning and Control

**GROUP B**
- MEC 380  Competitive Industry Analysis
- MGT 380  Business Strategy
- MKT 373  Retail Management
- MKT 473  Marketing Research
- OB 461  Negotiation

**Organization and Human Resources**

**Core Requirements**
- MEC 391  Economics of Human Resources Management*
- OB 360  Organization Behavior within the Firm
  *This course was formally MGT 390.

**Electives: At least 9 credits from the following**
*(with at least 6 of the credits from Group A)*

**GROUP A**
- HRM 320A  Managing People in Organizations
- HRM 325A  Personnel/Human Resources Management
- MEC 380  Competitive Industry Analysis
- MGT 380  Business Strategy
- MGT 402*  Ethical Issues in Managerial Decision Making
  *MGT 402, MGT 450V and MGT 526 are 1.5 credit courses. MGT 402 is also a prerequisite for MGT 526.
- MGT 450V*  Defining Moments
- MGT 526*  Case Studies in Ethical Decision Making
- OB 461  Negotiation
- OB 462  Leadership in Organizations

**GROUP B**
- ECON 380  Labor and the Economy
- PSYCH 315  Introduction to Social Psychology
- PSYCH 353  Psychology of Personality
- PSYCH 361  Psychology of Learning