TAKE YOUR LEADERSHIP AND YOUR ORGANIZATION TO THE NEXT LEVEL

PROGRAM BENEFITS
Leadership takes many forms and touches every aspect of an organization. From relationship management to interpersonal skills to collaboration and demonstrating leadership during critical change, your leadership style and skills directly affect the bottom line. Through Olin Business School’s Leadership for High Performance Certificate Program, you’ll learn to effectively and confidently lead performance-driven teams. Gain a better understanding of your own work style while learning to lead others. Topics will include these areas and more:

- Self-assessment and how your tendencies affect the influence framework
- Networks and power bases
- Managing up
- Productivity drivers
- Conflict management
- Factors that drive change

OVERVIEW
- Led by a world-class faculty with expertise in organizational behavior, organizational ethics and governance, and managerial leadership. Our tenured faculty will help you bring the latest, most innovative research-based thinking to your leadership.
- Three exclusive 2-day modules, taken in any order, to be completed within two years; you also have the option of enrolling in two bonus seminars to supplement leadership modules.
- Enhance your ability to engage and motivate others as you deliver results through influence and persuasion.
- Learn to launch and lead teams, ensuring involvement, participation across traditional boundaries, and consistent high performance.
- Gain the skills to lead and manage organization change.

“The professors and cases used … created great dialogue, and the cases logically built on each other. The resulting perspectives from peers at different companies were invaluable. I was able to use the information immediately to improve my leadership skills, leading to better results.”

— STEVE SMITH
Partner, Edward Jones
WHO SHOULD ATTEND
This program benefits leaders from a wide variety of fields, including:
- Procurement
- Marketing/Sales
- Operations/Logistics
- Human Resources/Learning and Development
- IT
- Legal/General Counsel
- Research and Development
- Engineering

OUR TEACHING APPROACH
Your modules will be a thought-provoking mix of lectures and case studies. Each will feature leadership and team assessment to facilitate insight, understanding, and action planning. Through it all, you'll find your education and career energized. What's more, you'll instantly become part of the global Washington University network.

SUPPLEMENTAL OFFERINGS
Participants in the program are also eligible for two additional seminar days. You may choose any topic. These are not required for your certificate but are meant to let you tap into additional areas that can be of particular benefit to you.

COST
Tuition for this program is $6,000. Members of the military, WUSTL alumni, and companies sending three or more participants are eligible for a discount.

TO APPLY
Applications are currently being accepted. To apply, please visit http://olin.wustl.edu/certificates or contact Michele Ralston, associate director of open enrollment, at exceed@wustl.edu or 314-935-7161 (fax).