A PhD in business from Washington University provides a strong background in basic disciplines, giving you the tools you’ll need to pursue engaging research and a successful academic career.

Washington University’s Olin Business School is one of the nation’s leading research institutions, with a faculty whose research productivity consistently ranks among the highest in the business school community. Olin faculty members are recognized the world over for their important contributions to the creation of new knowledge. We also take great pride in our commitment to excellence in teaching.

Olin Advantages

• Challenging core curriculum and a strong background in basic disciplines
• Emphasis on collaborative relationships between faculty and students, which enhances the education process and the search for your first faculty appointment
• Personalized advising for your successful completion of the PhD program requirements and a customized course of study that fits your particular area of interest
• Collegial network built on mutual respect and a shared school of thought—Olin faculty members promote one-on-one mentoring relationships, often partnering with students for research that leads to coauthoring papers
• A competitive edge in the business education market
• Strong placement record

Business School Faculty Member Benefits

• Opportunities to help others through research and teaching
• Flexible working environments
• Attractive compensation packages
• Domestic and international travel

Average Full-time Business Faculty Salaries

<table>
<thead>
<tr>
<th></th>
<th>BSBA Graduate</th>
<th>MBA Graduate</th>
<th>PhD Graduate</th>
<th>Assistant Professor</th>
<th>Associate Professor</th>
<th>Professor</th>
</tr>
</thead>
<tbody>
<tr>
<td>Average Salaries</td>
<td>$62,000*</td>
<td>$95,000*</td>
<td>$114,300**</td>
<td>$112,700**</td>
<td>$100,741$</td>
<td>$122,900**</td>
</tr>
</tbody>
</table>

*USD annually, average starting salary for Washington University graduates in 2012.
**USD annually, average earnings according to AACSB International Salary Survey 2012.

A Message from the Director

“Olin’s PhD program combines the rigorous curriculum of a top-ranked university with the individual attention made possible by our limited enrollment. The program provides a strong background in basic disciplines and research methodologies, giving you the tools you will need to pursue a productive and engaging academic career.”

– Anjan Thakor, Director of Doctoral Programs and John E. Simon Professor of Finance
Olin PhD students are guided by highly productive researchers who are among the nation’s top scholars. Faculty work closely with you to help you hone your research skills, frequently building one-on-one mentoring relationships that include coauthoring research papers.

Development of strong problem-solving skills equips students to strategically address complex, unstructured business issues. The result is innovative thinking and new ideas for research that have value to the academic community and application in the business world.

Faculty Life: Job Flexibility

Working as a business professor on a college campus provides you a great deal of flexibility. Aside from specific class times, meetings with other faculty members, and office hours, you are free to create your own schedule and adapt your environment to your work style. This approach, typical in all top academic institutions, allows you to focus on producing high-level research and managing the courses you teach.

Questions? Please contact:

Doctoral Programs
Olin Business School
Washington University in St. Louis
One Brookings Drive
St. Louis, MO 63130-4899
314-935-6340
phdinfo@olin.wustl.edu
olin.wustl.edu/phd

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Collaborative Research

Ohad Kadan, professor of finance, and an Olin doctoral student in finance, Fang Liu, recently had a paper accepted in the *Journal of Financial Economics*.


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**Application Deadlines**

<table>
<thead>
<tr>
<th>Degree Requirements</th>
<th>Application Deadline</th>
<th>Application Fee</th>
</tr>
</thead>
<tbody>
<tr>
<td>Early Consideration</td>
<td>December 15 (midnight CST)</td>
<td>$75</td>
</tr>
<tr>
<td>Final Consideration</td>
<td>January 15 (midnight CST)</td>
<td>$100</td>
</tr>
</tbody>
</table>

**Core Foundation**

- A strong foundation in microeconomics or psychology, probability and statistics, and quantitative methods
- Exposure to your area of specialization and the required research tools
- Successful completion of the core exam

**Specialization**

- Coursework in one or more areas of study
- In-depth knowledge in chosen field
- Active association with the research process through faculty mentoring
- Completion of the field exam

**Research**

- Participation with faculty in research activities
- Research paper presentation
- Individual research pursuing a specialized topic of interest
- Preparation and defense of your dissertation