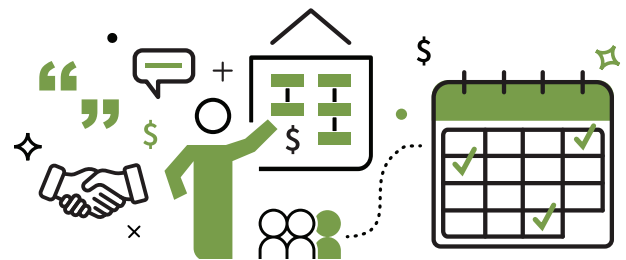


MBA-Consulting

Informed by numbers,
driven by principle.

Consultants offer advice and expertise to organizations to help them improve their business performance in terms of operations, profitability, management, structure and strategy. The work stretches across a variety of areas, including management, strategy, IT, finance, marketing, HR and supply chain management, and cuts across industries. Specific concentrations within the Olin MBA consulting platform include: general management and internal consulting, business of healthcare, international management, strategy consulting and human capital consulting.



WASHU CLUBS/ DEVELOPMENT OPPORTUNITIES

- Olin Strategy and Consulting Association (OSCA)
- Center for Experiential Learning:
- Taylor Community Consulting
- The Small Business Initiative
- Consulting Platform

Job Titles or Careers

Strategy Consultant |
Management Consultant
| Operations Consultant |
Human Capital Consultant
| Associate/Staff Consultant
/ Analyst | Senior Associate
/ Senior Consultant / Senior
Analyst | Consulting Manager
| Consulting Senior Manager
| Subject Matter Expert
| Executive Consultant |
Director | Principal | Partner

Competency-Related Keywords to Include in Resumes

Conducts In-Depth Analyses |
Takes Initiative | Action Oriented
| Seeks Opportunities | Persistent
| Resilient | Seeks Information
| Researches | Learns Quickly |
Drives for Quality | Maintains
Accountability | Drives for Results
| Values Efficiency | Innovative
| Creates Logical Plans | Solves
Problems | Creates Solutions | Self-
Confident | Assertive | Persuasive |
Negotiates Effectively | Builds
Networks | Acts with Integrity |
Manages Operations and Resources
| Delivers Presentations

Average Full-Time
Salary/Range*

\$120,300

(Min \$80,000 – Max \$165,000)

Average Internship Hourly
Rate/Range*

\$33/hour

(Min \$20.00 – Max \$62.00)

Sources of Accepted Full-Time Offers*

Internship | Company Websites or Job
Boards/Social Media | Career Fair/Networking
Event/Road Show/Talent Summit | Alumni/
Faculty/Staff/Other Students | Family/Friend
Outside of School | On-Campus Interviews/
Resume Collection/Job Postings

Sources of Internship Offers*

On-Campus Interviews/Resume Collection/Job Postings |
Company Websites or Job Boards/Social Media | Career
Fair/Networking Event/Road Show/Talent Summit | Alumni/
Faculty/Staff/Other Students | Other (CEL, Skandalaris, etc.)

TOP OLIN INTERNSHIP EMPLOYERS*

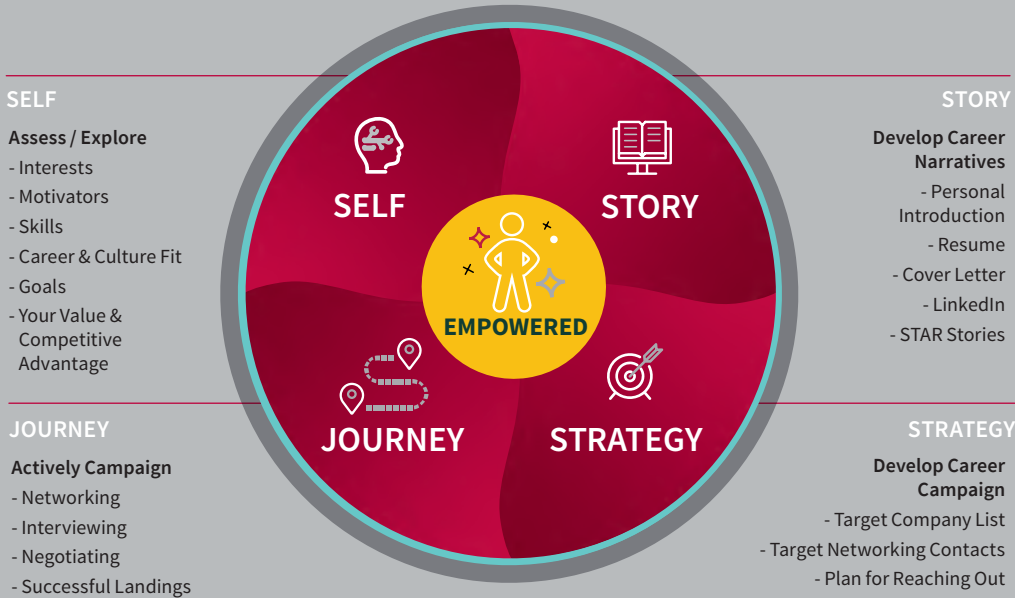
Accenture | Bain & Company | Boston
Consulting Group | CGN Global |
Cognizant | Deloitte | Inspiring Capital
| McKinsey & Company | Slalom |
Telesis7 | The Legacy Group

TOP OLIN FULL-TIME EMPLOYERS*

Accenture | Bain & Company |
Boston Consulting Group | CGN
Global | Cognizant | Deloitte |
L.E.K. Consulting | McKinsey &
Company | Navigant

Weston Career Center Coaching Process

The Weston Career Center **Career Services Model** reflects the four primary stages you will experience as an MBA student through your partnership with your Career Coach. The Self, Story, Strategy and Journey model is designed to guide you from the early stages in your career search to successfully landing internships and full-time offers in the industries you are passionate about.



Career Notes

Internship Career Search Timeline / Activity Plan

SPRING / SUMMER 1

First Steps Guide:

- Career Leader assessment
- Resume
- Personal introduction
- LinkedIn profile

Conference call/Skype with Career Coach to explore SELF, develop your STORY and prepare for summer/fall career conferences:

- Review Career Leader assessment
- Draft resume and utilize VMock tool to finalize
- Practice personal introduction and get feedback
- Develop LinkedIn profile
- Practice interviews with Career Coach for June career conferences

- Participate in Global Immersion; receive career **STRATEGY** content; meet with Career Coach to refine **STORY** and **STRATEGY**

FALL 1

- Meet with Career Coach weekly to finalize preparation for career conferences/fairs
- Participate in consulting platform
- Prepare campaign **STRATEGY**, including identifying your target company list and developing a networking plan

Meet with Career Coach periodically as you begin your JOURNEY phase:

- Schedule practice behavioral interviews
- Conduct extensive case interview prep
- Attend career/interest area conferences
- Develop your target company list
- Attend the WashU Career Fair
- Participate in Olin networking events plus industry treks
- Implement active networking
- Customize resumes and cover letters
- Attend employer info sessions
- Apply for jobs via on-campus or external recruiting
- Interview, negotiate offers

SPRING 2

- Continue **JOURNEY** phase into spring recruiting season if still seeking internship
- Meet with your Career Coach on a regular basis to maintain your momentum
- Continue to expand your network and keep contacts apprised of your progress
- Connect with community experiential learning resources
- Participate in the WashU Spring Career Fair
- Attend on-campus recruiting events
- Report your internship offer and acceptance or rejection in OlinConnect
- Meet with the Office for International Students & Scholars to ensure timely filing for CPT/OPT

SUMMER 2

- Enjoy your internship and remember that a full-time offer may be extended at the end of the summer
- Expand your network through the internship company
- Research full-time career options within the company
- Pursue professional development, time permitting
- Keep in touch with your Career Coach once or twice during the summer
- Work with your Career Coach to develop future prospects in case the full-time offer does not materialize

Contact Us.

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