

MBA-Finance

Informed by numbers,
driven by principle.

Professionals in finance roles work to help individuals or organizations better manage their finances and work towards financial goals. An MBA in finance will prime you for employment in corporate finance, commercial banking, financial planning, investment banking and other important business sectors. From a big-picture understanding of finance, you will help move the wheels of capitalism. You may be deeply involved as a specialist in an institution or firm that acts as a provider of capital or as a user of capital.



CONFERENCES AND NETWORKING OPPORTUNITIES

Finance Leaders' Conference (Financial Management Association) | Association for Finance Professionals Annual Conference | FP&A Innovation Summit

WASHU CLUBS/ DEVELOPMENT OPPORTUNITIES

- Olin Finance Club
- Center for Experiential Learning:
- Taylor Community Consulting
- The Small Business Initiative
- Finance Platform

Job Titles or Careers

Finance Manager | Financial Analyst | Credit Analyst/Manager | Accounting Manager | Treasurer | Cash Manager | Financial Planner | Investment Banking Associate | Risk Manager | Chief Financial Officer | Credit Manager | Corporate Controller

Competency-Related Keywords to Include in Resumes

Analytical | Takes Initiative | Action Oriented | Persistent | Resilient | Seeks Information | Researches | Drives for Quality | Maintains Accountability | Drives for Results | Values Efficiency | Data Analysis | Reporting | Creates Business Plans | Solves Problems | Creates Solutions | Self-Confident | Assertive | Negotiates Effectively | Acts with Integrity | Manages Operations and Resources | Technical Expertise | Commercial Acumen | Leverages Technology | Strategic Planning

Average Full-Time
Salary/Range*

\$118,300

(Min \$95,000 - Max \$140,000)

Average Internship Hourly
Rate/Range*

\$36/hour

(Min \$20.00 - Max \$51.00)

Sources of Accepted Full-Time Offers*

Internship | Company Websites or Job Boards/ Social Media | On-Campus Interviews, Resume Collection | Job Postings | Alumni | Faculty | Staff | Other Students | Career Fair | Networking Event | Road Show | Talent Summit | Family | Friend Outside of School | Previous Employer

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TOP OLIN INTERNSHIP EMPLOYERS*

Edward Jones | CitiMortgage | Mastercard | Rockwood Asset Management | Bank of America Merrill Lynch | BMO Capital Markets | Kuramo Capital Management LLC

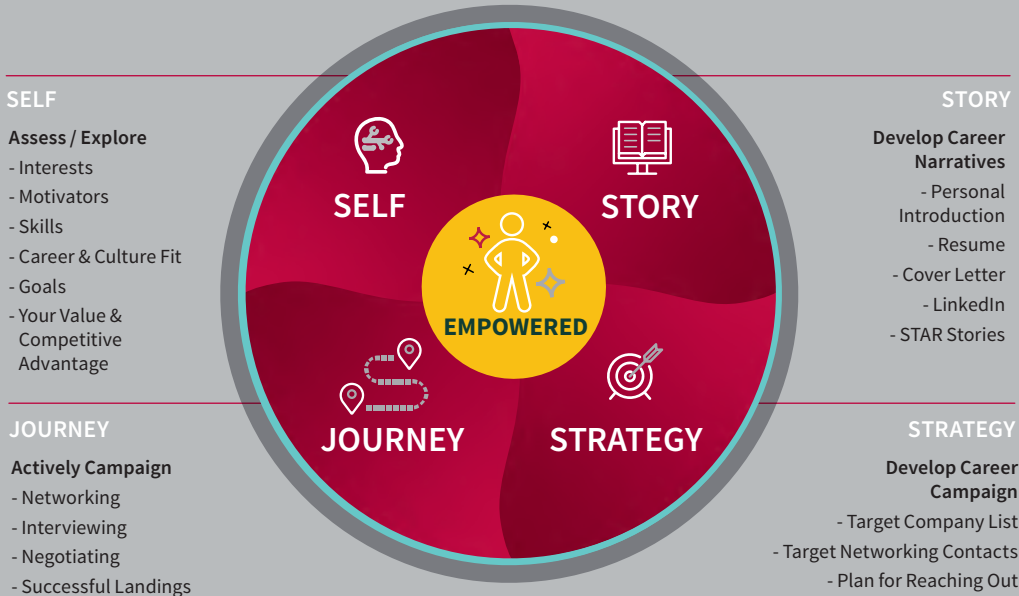
TOP OLIN FULL-TIME EMPLOYERS*

Capital One Financial Corp | Edward Jones | Mastercard | Citigroup Inc. | Lewis & Clark Capital | Advantage Capital | Discover Financial Services | HGM Holdings Company | PNC Financial Services | Rockwood Group

*Information collected from self-reported student data from the Class of 2021.

Weston Career Center Coaching Process

The Weston Career Center **Career Services Model** reflects the four primary stages you will experience as an MBA student through your partnership with your Career Coach. The Self, Story, Strategy and Journey model is designed to guide you from the early stages in your career search to successfully landing internships and full-time offers in the industries you are passionate about.



Career Notes

Internship Career Search Timeline / Activity Plan

SPRING / SUMMER 1

First Steps Guide:

- Career Leader assessment
- Resume
- Personal introduction
- LinkedIn profile

Conference call/Skype with Career Coach to explore SELF, develop STORY, prepare for summer/fall career conferences:

- Review CareerLeader assessment
- Draft resume and utilize VMock tool to finalize
- Practice personal introduction and get feedback
- Develop LinkedIn profile
- Practice interviews with Career Coach for June career conferences

- Participate in Global Immersion; receive career STRATEGY content in St. Louis, Barcelona and Lima; meet with Career Coach to refine STORY and STRATEGY

FALL 1

- Meet with Career Coach weekly for final prep for career conferences/fairs
- Participate in the finance platform
- Prepare campaign STRATEGY: identify target companies/key networking contacts, developing networking plan

Meet with Career Coach periodically during your JOURNEY phase:

- Schedule practice behavioral interviews
- Conduct extensive case interview prep
- Attend career/interest area conferences
- Research companies, develop target list
- Attend the WashU Career Fair
- Participate in Olin networking events (MBA Summit, Global Career Accelerator), industry treks
- Implement active networking
- Customize resumes and cover letters
- Attend employer Info Sessions
- Apply for jobs (on-campus or external)
- Interview, negotiate offers

SPRING 2

- Continue JOURNEY phase into spring recruiting season if still seeking internship
- Meet with your Career Coach on a regular basis to maintain your momentum
- Continue to expand your network and keep contacts apprised of your progress
- Connect with community experiential learning resources
- Participate in the WashU Spring Career Fair
- Attend on-campus recruiting events
- Report your internship offer and acceptance or rejection in OlinConnect
- Meet with the Office for International Students and Scholars to ensure timely filing for CPT/OPT

SUMMER 2

- Enjoy your internship and remember that a full-time offer may be extended at the end of the summer
- Expand your network through the internship company
- Research full-time career options within the company
- Pursue professional development, time permitting
- Keep in touch with your Career Coach once or twice during the summer
- Work with your Career Coach to develop future prospects in case the full-time offer does not materialize

Contact Us.

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 **Washington**
University in St. Louis
OLIN BUSINESS SCHOOL