

MBA-Leadership Development Careers

Informed by numbers,
driven by principle.

The Olin MBA program provides theoretical training and experiential practice to gain an understanding of general business management functions. An MBA degree prepares individuals for a wide variety of careers, including: banking, business development, business strategy, consulting, entrepreneurship, finance, general management across multiple industries, marketing, operations and supply chain, and project or product management.



WASHU CLUBS/DEVELOPMENT OPPORTUNITIES

Graduate Business Student Association | Entrepreneurship and Venture Capital Association | Family Business Program | Healthcare & Life Sciences Club | Olin Finance Club | Olin Marketing Association | Olin Power & Energy Club | Olin Real Estate Club | Net Impact | Olin Sports, Media and Entertainment Club | Olin Strategy and Consulting Association | Olin Supply Chain & Operations Association | Olin Technology Club | Olin Women in Business | The Adam Smith Society | Center for Experiential Learning: Taylor Community Consulting, The Small Business Initiative

Job Titles or Career Examples

Accelerated Leadership Program | Investment Banking Associate | Business Development Manager/Director | Strategic Planning Associate | Senior Consultant | Chief Marketing Officer | Financial Analyst | General Manager | Supply Chain Analyst | Product Manager/Senior Product Manager | Project Manager/Senior Project Manager | Brand Manager | Sales Manager | Chief of Staff

Sources of Internship Offers*

Company Website or Job Board/Social Media | On-Campus Interview/Resume Collection/Job Posting | Career Fair/Networking Event/Road Show/Talent Summit | Alumni/Faculty/Staff/Other Student | Family/Friend Outside of School | Previous Employer | Other

Competency-Related Keywords to Include in Resumes

Leadership | Teamwork | Problem Solving | Data Analysis | Takes Initiative | Adaptability to Change | Strategic Thinking | Interpersonal and Communication Skills | Planning | Global Orientation | Ability to Leverage Technology | Persistent | Resilient | Project Management | Time Management | Drives for Quality | Maintains Accountability | Drives for Results | Builds Cross-Functional Networks | Deals with Diverse Teams | Influences and Negotiates

SOME OF OUR FULL-TIME EMPLOYERS

Amazon | AT&T | Bayer | Boston Consulting Group (BCG) | Bunge | Cognizant | Danaher | Deloitte | Discover | Edward Jones | Emerson | Google | Mastercard | Microsoft | Walmart

Average Full-Time
Salary/Range*

\$112,200

(Min. \$65,000 - \$140,000)

Average Hourly
Rate/Range*

\$40/hour

(Min. \$14.00 - \$58.00)

Sources of Accepted Full-Time Offers*

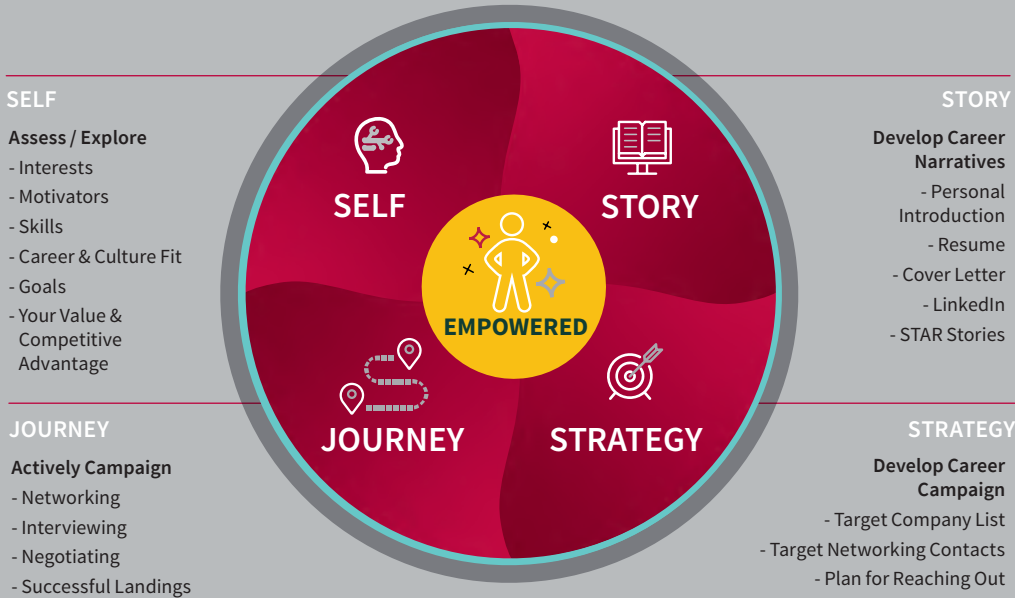
Internship | Company Website or Job Board/Social Media | Career Fair/Networking Event/Road Show/Talent Summit | Alumni/Faculty/Staff/Other Student | On-Campus Interview/Resume Collection/Job Posting | Previous Employer | Family/Friend Outside of School | Other

SOME OF OUR INTERNSHIP EMPLOYERS

Amazon | American Airlines | AstraZeneca | AT&T | Bain & Company | Bank of America Merrill Lynch | BJC Healthcare | Boston Consulting Group (BCG) | Centene Corporation | Cognizant | CVS Health | Danaher Corporation | Deloitte | Discover | Edward Jones | Emerson Electric Company | Google | Mastercard | Microsoft | National Park Service | Procter & Gamble | Simon-Kucher | Verizon | World Wide Technology

Weston Career Center Coaching Process

The Weston Career Center **Career Services Model** reflects the four primary stages you will experience as an MBA student through your partnership with your Career Coach. The Self, Story, Strategy and Journey model is designed to guide you from the early stages in your career search to successfully landing internships and full-time offers in the industries you are passionate about.



Career Notes

Internship Career Search Timeline / Activity Plan

SPRING / SUMMER 1

First Steps Guide:

- Career Leader assessment
- Resume
- Personal introduction
- LinkedIn profile

Conference call/Skype with Career Coach to explore SELF, develop STORY, prepare for summer/fall career conferences:

- Review Career Leader assessment
- Draft resume and utilize VMock tool to finalize
- Practice personal introduction and get feedback
- Develop LinkedIn profile
- Practice interviews with Career Coach for June career conferences
- Participate in Global Immersion; receive career STRATEGY content and individualized coaching to refine STORY and STRATEGY

FALL 1

- Meet with Career Coach weekly for final prep for career conferences/fairs
- Participate in relevant platform(s)
- Prepare campaign STRATEGY: identify target companies/key networking contacts, develop networking plan

Meet with Career Coach during your JOURNEY phase:

- Schedule practice behavioral interviews
- Conduct extensive case interview prep
- Attend career/interest area conferences
- Research companies, develop target list
- Attend WashU Career Fair
- Participate in Olin networking events (MBA Summit, Global Career Accelerator), industry treks
- Implement active networking
- Customize resumes and cover letters
- Attend employer info sessions
- Apply for jobs via on-campus or external recruiting
- Interview for jobs and negotiate offers

SPRING 2

- Continue JOURNEY phase into spring recruiting season if still seeking internship
- Meet with Career Coach on a regular basis to maintain your momentum
- Continue to expand your network and keep contacts apprised of your progress
- Connect with community experiential learning resources
- Participate in the WashU Spring Career Fair
- Attend on-campus recruiting events/treks
- Report your internship offer and acceptance or rejection in OlinConnect
- Meet with the Office for International Students & Scholars to ensure timely filing for CPT/OPT

SUMMER 2

- Enjoy your internship and remember that a full-time offer may be extended at the end of the summer
- Expand your network through the internship company
- Research full-time career options within the company
- Pursue professional development, time permitting
- Keep in touch with your Career Coach once or twice during the summer
- Work with your Career Coach to develop future prospects in case the full-time offer does not materialize

Contact Us.

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